



METROPOLITAN

Metropolitan Partners Group is a private investment firm that provides asset-based capital to non-sponsored businesses in the domestic lower middle market space, unconstrained by industry or asset class. We work directly with business owners and management teams to grow their balance sheets and build lasting value with our tailored capital solutions, while aiming to provide downside protection to our investors.

ABOUT US

150+
Investments Made

\$2.6 B
Deployed

\$1.5 B
AUM

CURRENT INVESTMENT VEHICLES ¹

\$951+ M
Investable Capital ²

TARGET INVESTMENT CHARACTERISTICS

Overview

Initial Size \$10M – \$50M
Term 12 – 36 Months

Company Characteristics

Enterprise Value \$10M – \$100M
Geography US-Based
Profile Owner Operated

Sectors of Interest

Financial Services	Specialty Finance	Media
Technology	Business Services	Agriculture & Related
Real Estate	Industrials	Other Sectors

Supported Transaction Types

Fundamental Growth	Asset Aggregation	Customer Acquisitions	Acquisitions	Special Situations	Unlocking Cash Flows	Intangible Asset Finance	Asset Transformation
--------------------	-------------------	-----------------------	--------------	--------------------	----------------------	--------------------------	----------------------

FIRM DIFFERENTIATING ATTRIBUTES

- ✓ We specialize in providing **short-to-mid term, flexible financings** that help drive value in the deeply underserved **lower middle market** and **various niche asset classes**
- ✓ We are a **less-dilutive equity alternative**, providing capital to allow management teams to execute on immediate business and growth goals
- ✓ Large network of **operating experts & in-house asset management team** standing by to help
- ✓ Reliable, responsive partner that **sticks to our timelines and delivers on our commitments**
- ✓ **Sophisticated** investor ready to tackle **complex situations** with **creative structures and tailored financing** for each situation or asset
- ✓ Established reputation in the marketplace as an **empathetic & flexible** investor that **acts fast** for scaling companies, asset aggregation & special situations

GET IN TOUCH | OUR SENIOR INVESTMENT TEAM

Paul Lisiak



CIO
Managing Partner
plisiak@metpg.com

Richard Lin



Managing Director
Deal Team
rlin@metpg.com

John Ioannou



Head of Operating
Expert Network
jioannou@metpg.com

HOW WE WORK WITH OPERATING / SECTOR EXPERTS

- Metropolitan works with Operating / Sector Experts throughout the 360° investment lifecycle ranging from investment thesis development, industry understanding, deal sourcing, and diligence, to operational recovery and/or portfolio company board observation.
- Experts can engage with Metropolitan on a short-term project/per deal basis or in long-term engagements.
- Our most successful Experts have effectively translated their industry insight and connections into repeat deal originations and later became Metropolitan advisors in diligence and portfolio company oversight

WHAT WE LOOK FOR IN OPERATING / SECTOR EXPERTS

- **DIRECT RELEVANT EXPERIENCE:** Senior executive w/20-40+ years of sector experience. Demonstrated track record
- **MULTI-DIMENSIONAL VALUE:** Well-connected expert with ability to add value in operations, deal sourcing, diligence, market understanding and investment thesis development
- **PASSION:** Demonstrable enthusiasm in a sector. Ability to positively impact potential investments or portfolio companies as a Metropolitan brand ambassador
- **AVAILABILITY:** Metropolitan is a flexible partner; we generally seek to work around our experts' schedules. However, opportunities do arise unexpectedly which may demand immediate attention, and we seek experts who can engage accordingly

VALUE CREATION BY OPERATING / SECTOR EXPERTS

- **FACILITATE A DEEPER UNDERSTANDING:** Experts' experience helps Metropolitan gain further appreciation and deeper understanding of our potential borrowers' operations and competitive landscape
- **COLLABORATE IN PROBLEM SOLVING:** Experts help solve operational challenges and navigate sector headwinds from the start of the diligence process
- **HELP ACCELERATE BORROWER TIMELINES:** Help Metropolitan's investment team shorten deal closing deadlines and accelerate the diligence process and allow our borrowers to meet their business needs
- **FACILITATE WIN-WIN PARTNERSHIPS:** Veteran Experts can add value to management teams who are working with institutional capital providers for the first time

DISCLAIMER

The information herein reflects the views of Metropolitan Partners Group Management, LLC (herein referred to as "Metropolitan," "Met," the "Firm" or "Metropolitan Partners Group") and sources believed to be reliable. No representation or warranty is made by any fund or any other person (including any of its agents or other representatives) as to the accuracy or completeness of the information contained herein. There is no guarantee that any forecasts or opinions in this material will be realized. The views expressed herein may change at any time subsequent to the date of issue hereof. Since Metropolitan furnishes all information as part of a general information service and without regard to your particular circumstances, Metropolitan shall not be liable for any damages arising out of any inaccuracy in the information. Only those particular representations and warranties which may be made in definitive agreements relating to the funds, when, as and if executed, and subject to such limitations and restrictions as may be specified in such definitive agreements, shall have any legal effect. This information above is not an offer or sale, or a solicitation to any person to buy, of any security or investment product or investment advice. This information is not to be construed as legal, business or tax advice, and each recipient should consult its own attorney, business advisor and tax advisor as to legal, business and tax advice.

ENDNOTES

¹ Current investment vehicles include Metropolitan advised funds that are in their investment period.

² Investable capital represents investor commitments plus leverage secured to make and hold investments as of 1.31.24.

METROPOLITAN PARTNERS GROUP

850 Third Avenue Fl 18

New York, NY 10022

+1 212 561 1250

www.metpg.com

JOHN IOANNOU

Head of Operating Expert Network

jioannou@metpg.com

GEORGE ALIFRAGIS

Sr. Vice President

galifragis@metpg.com